| Sales Price | $\$ 300,000.00$ |
| :--- | :--- |
| Loan Amount | $\$ 240,000.00$ |


| Loan | 6-Jan |
| :--- | :---: |
| Rate 1st | $6.000 \%$ |
| Term | 360 |
| Loan LTV | $80.00 \%$ |
| Payment | $\$ 1,438.92$ |

Payment $\quad \$ 1,200.000$
12 Month Total $\$ 14,400.000$
360

Plan A
My Sellers Are Offering to Fund a $2 / 1$ Buy Down Mortgage!
2-1 Buydown (First Year) Seller Cost 2.85\% of Loan Amount

| Sales Price | $\$ 300,000.00$ |
| :--- | :--- |
| Loan Amount | $\$ 240,000.00$ |


| Loan | $25-\mathrm{Dec}$ |
| :--- | :---: |
| Rate | $4.000 \%$ |
| Term | 360 |
| Loan LTV | $80.00 \%$ |
| Payment | $\$ 1,145.80$ |

Payment
12
12 Month Total $\$ 9,600.000$ 12 Month Savings $\$ 4,800.000$

2-1 Buy Down (Second Year) Seller Cost 2.85\% of Loan Amount

| Sales Price | $\$ 300,000.00$ |
| :--- | :--- |
| Loan Amount | $\$ 240,000.00$ |


| Loan | 30 Year Fixed |
| :--- | :---: |
| Rate | $5.000 \%$ |
| Term | 360 |
| Loan LTV | $80.00 \%$ |
| Payment | $\$ 1,288.37$ |

Payment
12
12 Month Total \$1,000.00
$\$ 12,000.000$
12 Month Savings $\$ 2,400.000$

| 1st Year | $4.000 \%$ |
| :--- | :--- |
| 2nd Year | $5.000 \%$ |
| 3-30 Years | $6.000 \%$ |


| Seller Pays | $\$ 6,840.00$ |
| :--- | :--- |
| Buyer Saves | $\$ 7,200.00$ |



| Taxes | $\$ 10,934.00$ |
| :--- | :---: |
| Years |  |
| Loan | 30 Year Fixed |
| Rate | $5.250 \%$ |
| Term | 360 |
| Loan LTV | $80.00 \%$ |
| Payment | $\$ 1,325.29$ |


| Payments |  |
| :---: | ---: |
| 360 | $\$ 378,000.00$ |
| 360 | $\$ 432,000.00$ |
| Total Savings | $\$ 54,000.00$ |


| Seller Pays | $\$ 7,200.00$ |
| :--- | ---: |
| Buyer Saves | $\$ 54,000.00$ |

